

## Karin S. Hotchkiss, M.D.

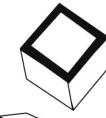
Ear, Nose and Throat Specialists

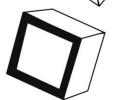












4200 N. Armenia Ave Suite 5 Tampa, FL 33607

10817 Bloomingdale Ave Riverview, FL 33578

> (813) 262-1330 FAX (813) 262-1335

August 15, 2014
The Medicus Firm
Re: Physician recruitment

To Whom It May Concern:

This is a letter in support of the Medicus Firm and Becky Becker for physician recruitment. After attempting unsuccessfully to recruit a physician, the Medicus Firm was hired. Within 3 months a candidate was identified and successfully signed.

Becky Becker was my recruiter and she delivered excellent results in a very timely manner. She was available after hours and weekends for discussions which was very helpful during the recruiting process. She was very personable both with me and with the candidates. Excellent advice was given for recruiting success, and Becky was able to pinpoint specific deal makers/breakers that proved successful for landing a candidate quickly.

The Medicus Firm provided several key services that made the process efficient and seamless. They were able to identify highly qualified candidates quickly and hone the field to a few superior contenders. They designed an interview process that was cost effective and direct. They assisted in negotiations identifying deal- makers which ensured that the recruitment package we offered met with comparable market standards. The end result was landing my top candidate in very narrow field of potential physician sub-specialists.

I highly recommend the Medicus Firm for physician recruitment.

Sincerely,

Karin Hotchkiss, M.D. Director Tampa Children's ENT