



Carolina West Sports Medicine
Hospital Hill Pharmacy
Mountain Regional Cancer Center / Murphy
Mountain Regional Cancer Center / Sylva
Mountain Trace Nursing Center
Occupational Health Management
WestCare Emergency Medical Service
WestCare Home Health & Hospice Service
WestCare Medical Park of Bryson City
WestCare Medical Park of Franklin
WestCare Medical Park of Sylva

68 Hospital Road Sylva, NC 28779-2795 828/586-7000 Fax 828/586-7467

Harris Regional

Swain County Hospital

828/488-2155 Fax 828/488-4039

45 Plateau Street Bryson City, NC 28713

Sylva, NC 28779-2795 828/586-7000 Fax 828/586-7467

Hospital 68 Hospital Road February 26, 2010

To Whom It May Concern:

We engaged The Medicus Firm on a number of searches based on some of the recruitment challenges we face. Recruiting to a small, mountain town is a difficult task and we felt we needed the assistance of a firm with a national candidate reach but with a local understanding of our community.

Our recruiter at The Medicus Firm, in addition to being a very experienced and talented recruiter, only works in the Carolinas. That means his level of understanding of our communities and what we have to offer is better than other recruiters we have worked with. He helps us with everything from understanding the supply and demand in various specialties to setting compensation to appropriate procurement strategies.

We have been thrilled with the results. So far they have recruited 2 internists, 1 general surgeon and a family practice physician for us and we're most hopeful that we will be closing a pediatrician in the next several days.

I recommend The Medicus Firm to anyone looking to recruit physicians to their community.

Sincerely,

Jack Lunnen

JACK LUNNEN, MSPT Director, Physician Recruitment and Community Relations WestCare Health System Jack_lunnen@westcare.org 828.586.7384 828.421.4930 cell







Practice medicine. Practice life.