

September 15, 2009

Re: Reference for The Medicus Firm

To Whom it May Concern:

Our relationship with The Medicus Firm began in 2001, when our consultant worked with our group to recruit a neurosurgeon. Since that time, The Medicus Firm has been very successful on our behalf, recruiting a rheumatologist, a geriatric psychiatrist and two neurologists. I find their knowledge of the various specialties, compensation and reimbursement to be very impressive and it has definitely helped us to be competitive with the rest of the marketplace.

The Medicus Firm has been able to deliver on every search we've ever given them. I have personally recruited dozens of physicians in my career and have worked with a variety of different "contingency" firms as well as with other "retained" firms with little to no success. I found that I received a lot of CV's for doctors who were either not what I was looking for or those that were exactly what I wanted but were not interested in what we had to offer. In both cases it was a complete waste of my time.

I strongly recommend The Medicus Firm to any organization interested in recruiting physicians. They offer services that make it easy to justify paying a recruiting fee. Please do not hesitate to contact me regarding any questions that you may have regarding The Medicus Firm and their services.

Sincerely,

Dan R. Bartel, MD